

Business and Investor Sign on Letter Calling on the EU to Set a Greenhouse Gas Emissions Reduction Target of at least 90% by 2040

Dear Environment and Climate Ministers,

CC: European Council, European Commission, Members of the European Parliament,

We write to you as business leaders and investors, who have been long-term proponents of the EU setting robust climate targets. These targets provide us with a clear course to step up action and investments to transition towards more sustainable business models and rapidly lower our emissions. Ultimately, climate risk is an economic and financial risk.

The endorsement by the European Commission of a 90 per cent greenhouse gas emissions reduction in its Communication is a step in the right direction.¹ A robust target that is backed by a smart, ambitious and coherent package of supporting policies will decarbonise our economies, drive innovation and economic opportunity for companies in all sectors. It will enable the creation of quality jobs and cost savings that citizens rightly expect, while improving the health and well-being of its people. A well-designed target should also be consistent with the just transition where costs and benefits are equitably distributed and the most vulnerable are protected.

We call on the EU to build on the recommendations of the European Scientific Advisory Board on Climate Change (ESABCC)² and the Commission's Communication, to set a target of at least 90 per cent net reduction in greenhouse gas emissions by 2040 compared to 1990 levels. This science-based target reflects the urgency and benefits of near-term action, enabling steep emission reductions before 2040. 90% should be considered as the floor rather than the ceiling for ambition. Mitigation should be considered the absolute priority with actions to step up the decarbonisation of all economic sectors, accelerate the clean energy transition and increase energy efficiency. Coherently with the prioritisation of mitigation, the maximum share of emissions expected to be eliminated through nature-based carbon removals and technological removals should be assessed. Having clarity on the role these solutions are expected to play would improve transparency and accountability by making the assumed maximum carbon removal reliance explicit.

The debate on the target comes in a period of reflection on the EU's future strategic agenda. A robust climate target and decarbonisation of our economies will improve the EU's resilience to shocks, energy security and competitiveness. The target, and climate more broadly, should be considered as a central element of the overall strategy to achieve these objectives.

Increasing the EU's Competitive Sustainability

The evidence shows that the global economic opportunity from the development of clean technologies alone is enormous.³ **Integrating the target into a comprehensive industrial strategy, guided by a**

'competitive sustainability' approach, will allow the EU to lead the global race of development of sustainable industrial ecosystems and industries.⁴ This should first be done with a focus on the most cost-and energy-efficient options and an integrated approach, bringing together innovation, infrastructure, interconnected value chains and initial deployment of climate neutral technologies on the single market. Such an approach will also enable the EU to unlock the wall of private capital needed to meet its investment needs. At the same time, policies should support an increased supply and demand for low carbon materials.

Enhancing Energy Security with the Clean Energy Transition

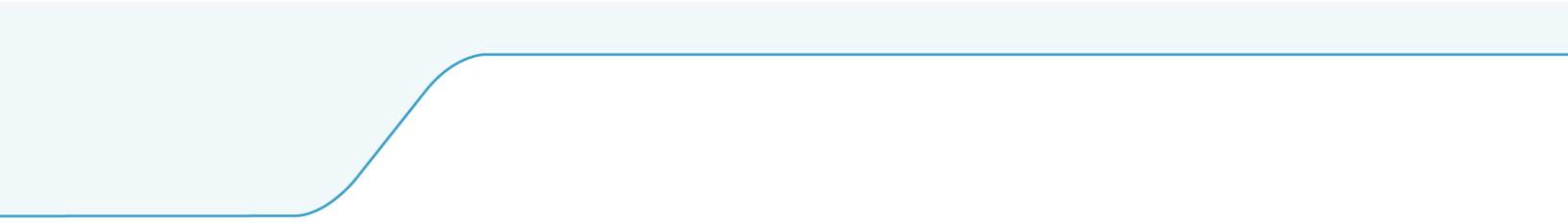
The target will support the EU's overall strategy to deeply enhance energy security for citizens and businesses by accelerating the clean energy transition and energy efficiency. The Commission's Communication demonstrates that a target of 90% would correspond to a full decarbonisation of electricity in the second half of the 2031-2040 decade. We call for the EU to set a policy environment that will phase out fossil fuels, accelerate electrification and the decarbonisation of the power sector with renewables and low-carbon electricity, ensure access to flexible energy infrastructure, and large scale roll out of energy efficiency measures in industry and buildings. In this context, robust carbon pricing should continue to incentivise investments in decarbonised energy and solutions. Fossil fuels subsidies should be eliminated, freeing up finance to be reallocated for the development of clean technologies.

Stepping up Implementation

As we enter two decisive decades to achieve climate neutrality by 2050, the **EU needs to build on the legacy of the Green Deal and an effective implementation of the Fit for 55 Package.** Businesses are ready to play a key role in translating climate targets into concrete action with the support of enabling measures and policies. They are taking action to decarbonise their operations and value chains by increasing efficient use of energy, switching to low-carbon energy, transitioning to electric vehicles and developing low-carbon materials. Meanwhile, many investors are setting net zero strategies and working to integrate climate risks and opportunities into their individual investment decisions and processes (*Please refer to the Annex below for more information*)

Harnessing the Decarbonisation Potential of the Circular Economy

The EU should **harness the opportunities presented by the circular economy and eco-design to tackle emissions stemming from the production of materials.** Developing and rapidly scaling up circular economy solutions through systemic circular designs, repair, reuse and recycling can reduce the demand for raw material extraction and emissions from energy-intensive production processes. The European Commission's report on critical raw materials and the circular economy highlights the important role that circularity can play in ensuring security of supply, whilst also greatly reducing energy use.⁵



Building Synergies between Climate and Nature

Businesses recognise that nature restoration and sustainable land use will play a key role in increasing the EU's ability to mitigate and adapt to climate change. We cannot reach our climate targets without nature or indeed our nature targets without tackling climate. **The 2040 climate target should create a clear signal to businesses and national governments of the importance in investing in nature-based solutions and the transition to a nature positive economy.**

Strengthening the EU's International Leadership

Agreements from the first Global Stocktake concluded at COP28 have underlined the importance of accelerating emissions reductions. **A strong target will allow the EU to maintain its climate commitments and play a leading role to phase out fossil fuels, triple the rate of deployment of renewables and double energy efficiency rates globally.**⁶ The EU should also deploy trade policies in line with climate objectives to create larger markets for more sustainable products and materials.

As business leaders, we are ready to continue the dialogue on the target with policymakers. By working hand in hand, we believe that the EU can set and achieve a robust 2040 target for the benefit of climate, people and the economy.

Yours sincerely,

Signatory businesses and investors:

1. **Caspar Herzberg**, CEO, AVEVA
2. **Luc Rémont**, CEO, EDF
3. **Miguel Stilwell d'Andrade**, CEO, EDP
4. **Markus Rauramo**, President and CEO, Fortum Corporation
5. **Kristian Elgey**, CEO, HH Global
6. **Ignacio S. Galán**, Executive Chairman, Iberdrola
7. **Jesper Brodin**, CEO, Ingka Group (IKEA)
8. **Kasper Fangel**, Group CEO, ISS
9. **Gene Murtagh**, CEO, Kingspan Group
10. **Alexander Birken**, CEO, Otto Group
11. **Alistair Phillips Davies**, CEO, SSE plc
12. **Hein Schumacher**, CEO, Unilever
13. **Anna Borg**, CEO, Vattenfall
14. **Ramon Arratia**, Global VP & Chief Sustainability Officer, Ball Corporation
15. **Alessandro Brussi**, CFO, Danieli C. Officine Meccaniche S.p.A.
16. **Javier Losada**, Chief Sustainability Officer, Inditex
17. **David Ducarme**, COO and Deputy CEO, Knauf Insulation
18. **Mirella A. Vitale**, Senior Vice-President, ROCKWOOL Group
19. **Daniel Schmid**, Chief Sustainability Officer, SAP
20. **Joe Frances**, Vice President Sustainability, Coca Cola Europacific Partners
21. **Matt Brittin**, President EMEA, Google
22. **Tim Christophersen**, VP Climate Action, Salesforce
23. **Harry Verhaar**, VP Global Public & Government Affairs, Signify
24. **Viktoria Karsberg**, VP Head of Corporate Identity and Group Communications , SSAB
25. **Fleming Voetmann**, Vice President, External Relations & Sustainability, VELUX
26. **Leyla Ertur**, Head of Sustainability, H&M Group
27. **Linda Skogsberg**, Sustainability Communications Lead, Polestar
28. **Francesc Casajuana Cuscó**, General Counsel, DANONE S.A.
29. **Joakin Bystrom**, CEO, Absolicon
30. **Sebastian von Stauffenberg**, CEO, AGI AG für Isolierungen
31. **Jens Munch Holst, CEO**, Akademiker Pension
32. **Jesus Llinares, CEO**, ANDREU WORLD
33. **Eva Halvarsson**, CEO, AP2 (Andra AP-fonden)
34. **Fredric Nyström**, Head of Sustainability & Governance, AP3 - Third Swedish National Pension Fund
35. **Johan Florén**, Chief ESG and Communication Officer, AP7 (Sjunde AP-fonden)
36. **Davide Dal Maso**, CEO, Avanzi
37. **Josef Mikl, CEO**, Batimat Isoliertechnik
38. **Frederic Capdeville**, CEO, Bricocenter Italia
39. **Kenneth Van den Bergh**, CEO, Carbon+Alt+Delete
40. **Roland Felder**, Managing Director, Carl Rinke GmbH & Co. KG
41. **Andrei Brumaru**, CEO, Carmistin
42. **Suvi Kaksonen**, COO, CEMAsys
43. **Peter Sweatman**, CEO, Climate Strategy
44. **Lenka Mynářová**, Chairman of the board, Datamar International s.r.o.

45. **Carlota Esguevillas**, Head of Responsible Investment, EdenTree Investment Management
46. **Ophélie Mortier**, CSIO, DPAM
47. **Yves Desmet**, CEO, D&D ISoltechnics
48. **Anna Varpula**, Director of Responsible Investment, Elo Mutual Pension Insurance Company
49. **As Tempelman**, CEO, Eneco
50. **Eduardo Calderon**, CEO, Enerfip España S.L.
51. **Aleksandra Palinska**, Executive Director, Eurosif - the European Sustainable Investment Forum
52. **Germán Granda**, Managing Director, Forética
53. **Marko Guček**, CEO, GoOpti, d.o.o.
54. **David Blood**, Senior Partner, Generation Investment Management LLP
55. **Gerald Cooney**, Chair, Greater Manchester Pension Fund
56. **John David**, Head of Greenbank, Greenbank
57. **Joanna Price**, Chief Corporate Affairs Officer, Heineken N.V.
58. **Darius Maikštėnas**, Chair of the Management Board and CEO, Ignitis Group
59. **Ilkay Özkisaoglu**, DER Social CEO, IMBEO Passionate B2B Partnerships
60. **Remco Boerefijn**, CEO, IPCOM
61. **Konrad Maurer**, President, Issol Suisse
62. **Sergio Andreis**, Executive Director, Kyoto Club
63. **Angel Batalla**, Founder & CEO, Last Mile Team
64. **Giannalberto Cancemi**, CEO, Leroy Merlin Italia
65. **Jacek Hutyra**, Chief ESG Officer, Leroy Merlin Polska
66. **Patrick O'Hara**, Director of Responsible Investment and Engagement, LGPS Central
67. **Markus Biland**, General Manager, MABI AG
68. **Gert Ysebaert**, CEO, Mediahuis
69. **Ignacio Muñoz de Juan**, CEO, Molecor Tecnología, S.L.
70. **Eric Pedersen**, Head of Responsible Investments, Nordea Asset Management
71. **Paul Ashton**, Managing Director, Powertherm Contract Services Ltd
72. **Antonio Potenza**, CEO, Proodos Impact Capital
73. **Lars Hugo Linden**, CEO, Ragn-Sells
74. **Alberico Tremigliozi**, CEO, Re2n srl
75. **Andrea Bori**, CEO, Riva e Mariani Group SpA
76. **Daniele Battilocchio**, CEO, SICOI Srl Società Benefit
77. **Christian Pho Duc**, CTO, SMARTENERGY Group AG
78. **Leonardo Moreno**, CEO, SOLARPACK
79. **Emine Isciel**, Head of Climate and Environment, Storebrand Asset Management
80. **Maurizio Fieschi**, CEO, Studio Fieschi & soci Srl
81. **Enrique Tombas**, CEO and President, Suma Capital SGEIC
82. **Joana Borges Coutinho**, Managing Partner, Sustain Azores Lda
83. **Sandra Metoyer**, Head of Sustainable Investments, Velliv
84. **George Latham**, Managing Partner, WHEB Asset Management

Business and investor networks and associations:

85. **Rachel Solomon Williams**, Executive Director, Aldersgate Group
86. **Aron Cramer**, President and CEO, BSR
87. **Tomas Sercovich**, CEO, Business in the Community Ireland

88. **Sherry Madera**, CEO, CDP
89. **Ana Struna Bregar**, CEO, CER Sustainability Business Network
90. **Helen Clarkson**, CEO, Climate group
91. **Tuuli Kaskinen**, CEO, Climate Leadership Coalition
92. **Ursula Woodburn**, Director, Corporate Leaders Group Europe
93. **Andreas Guertler**, Foundation Director, EiiF
94. **Adrian Joyce**, Secretary General, EuroACE - Energy Efficient Buildings
95. **Monica Frassoni**, President, European Alliance to Save Energy (EU-ASE)
96. **Stephanie Pfeifer**, CEO, Institutional Investors Group on Climate Change (IIGCC)
97. **Bjørn K. Haugland**, CEO, Skift
98. **David Atkin**, CEO, Principles for Responsible Investment (UNPRI)
99. **Valérie Séjourné**, Managing Director, Solar Heat Europe
100. **Gonzalo Sáenz de Miera**, President, Spanish Green Growth Group
101. **Sabine Nallinger**, Managing Director, Stiftung KlimaWirtschaft
102. **Dragos Tuta**, Founder & President, Sustainability Embassy Romania
103. **Magali Frankl**, Director, The Shift
104. **María Mendiluce**, CEO, We Mean Business Coalition
105. **Peter Bakker**, CEO, World Business Council for Sustainable Development
106. **Lukáš Rolf**, Director, Změna k lepšímu z.s. (Change for the Better)

Signatory businesses and investors

AVEVA



Coca-Cola
EUROPACIFIC
PARTNERS

DANIELI

DANONE
ONE PLANET. ONE HEALTH

edf

edp

fortum
Powering a thriving world

Google

H&M Group

hh global

Iberdrola

INDITEX

IKEA

INGKA GROUP
An IKEA retailer

ISS

Kingspan

knaufinsulation

otto group



ROCKWOOL

salesforce

SAP

signify

SSAB

sse

Unilever

VATTENFALL

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AGI

Akademiker
Pension

Andreu World

AP2 | Andra
AP-fonden

AP3

AP7

avanzi
SOSTENIBILITÀ PER AZIONI

BATIMAT
Isoliertechnik

BRICO
CENTER
Vicini di fare

Carbon
Alt+Delete

rinke
quality since 1919



CEMA sys



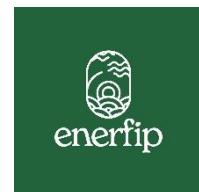
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marketing research & consulting



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DEGROOF PETERCAM ASSET MANAGEMENT



Eneco



Eurosif

forética

GoOpti

generation_



Greenbank

ignitis
group



IPCOM
insulation solutions

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LastMile TEAM



LEROY MERLIN
Voglia di Fare casa.



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CONTRACT SERVICES LTD

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SICCI

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SMARTENERGY

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& SOCI
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Suma Capital
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infinity
sustainazores

Velliv

WHEB

elo

SOLAR
PACK

HEINEKEN

Business and investor networks and associations:



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DISCLOSURE INSIGHT ACTION

CER
SUSTAINABLE
BUSINESS
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CKC

CLG
Europe



EuroACE
Energy Efficient Building

EUROPEAN ALLIANCE TO
SAVE ENERGY
Creating an Energy-Efficient Europe

IIGCC

PRI
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Responsible
Investment

Skift
Business
Climate
Leaders

Solar Heat
Europe
ESTIF

Spanish
Green
Growth
Group

Stiftung
KlimaWirtschaft

AMBASADA
SUSTENABILITĂȚII
ÎN ROMÂNIA
SUSTAINABILITY
EMBASSY
IN ROMANIA

THE
SHIFT

WE MEAN
BUSINESS
COALITION

WBC
World Business
Council
for Sustainable
Development

ZMENA
KLEPSIMU

ANNEX: Businesses and Investors are Taking Action

Over 400 companies globally have committed to reach net-zero emissions by 2040 under the Climate Pledge;⁷ likewise, over 300 investors have committed to transitioning their investments to achieve net zero portfolio emissions by 2050 or sooner under the Paris Aligned Asset Owners and Net Zero Asset Managers initiatives.⁸ In the EU, RE100 member companies reported 67 TWh of electricity consumption in the 2022-2023 reporting cycle, 84% of which was recognised as renewable electricity consumption. More than 130 companies are part of the EV100 and EV100+ initiatives, with companies acting towards transitioning their fleets to electric vehicles by 2030 for light commercial vehicles and by 2040 for heavy duty vehicles.⁹ Investors, asset managers and financial institutions are also calling for an enabling policy environment to raise transition finance for net zero investments, by providing policy priorities for the EU until 2030 and for the EU 2040 climate targets.^{10 11} These are just some of the many examples of how the private sector is ready to continue working towards a transition to a sustainable and resilient economy.

¹ European Commission, February, 2024. “2040 climate target”. https://climate.ec.europa.eu/eu-action/climate-strategies-targets/2040-climate-target_en

² European Scientific Advisory Board on Climate Change, July 15, 2023. “*Scientific Advice for the Determination of an EU-Wide 2040 Climate Target and a Greenhouse Gas Budget for 2030–2050.*” <https://climate-advisory-board.europa.eu/reports-and-publications/scientific-advice-for-the-determination-of-an-eu-wide-2040>.

³ IEA, January 12, 2023. “*The World Is Entering a New Age of Clean Technology Manufacturing, and Countries’ Industrial Strategies Will Be Key to Success - News.*” <https://www.iea.org/news/the-world-is-entering-a-new-age-of-clean-technology-manufacturing-and-countries-industrial-strategies-will-be-key-to-success>.

⁴ University of Cambridge Institute for Sustainability Leadership (CISL). (2022). *The Competitive Sustainability Index: New Metrics for EU Competitiveness for an Economy in Transition.* Cambridge, UK: Cambridge Institute for Sustainability Leadership. Retrieved from: <https://www.cisl.cam.ac.uk/competitive-sustainability-index>

⁵ European Commission, Directorate-General for Internal Market, Industry, Entrepreneurship and SMEs, Bobba, S., Claudiu, P., Huygens, D. et al. (2018), *Report on critical raw materials and the circular economy*, Publications Office, <https://data.europa.eu/doi/10.2873/167813>

⁶ We Mean Business Coalition, January 16, 2024. “Fossil to Clean: Scaling Clean Energy Solutions.” <https://www.wemeanbusinesscoalition.org/fossil-to-clean/>.

⁷ The Climate Pledge “Be the Planet’s Turning Point.” <https://www.theclimatepledge.com/>

⁸ The Net Zero Asset Managers Initiative. <https://www.netzeroassetmanagers.org/>

⁹ Climate Group. "About EV100." <https://www.theclimategroup.org/about-ev100%2010>

¹⁰ Principles for Responsible Investment (UNPRI). EU 2030 Policy Roadmap: <https://www.unpri.org/eu-policy/pris-2030-eu-policy-roadmap/12165.article>

¹¹ Principles for Responsible Investment (UNPRI). Policy brief on EU 2040 climate targets.
<https://www.unpri.org/policy/eu-policy>